



[ADVISAUSA.COM/ADVISA-LEADERSHIP-ACADEMY](https://advisausa.com/advisa-leadership-academy)

ADVISA LEADERSHIP ACADEMY



8 SESSIONS

Nine-month academy uniquely designed for established leaders

Established leaders show up with a great deal of perspective and wisdom. The ADVISA Leadership Academy is designed with that in mind. Seasoned leaders need opportunities to reflect and share, to question their assumptions and try on new paradigms. Sometimes they need a shot in the arm, or to be challenged by their peers to make a change. Even more than gaining new insight and skills, established leaders need time and space to think—to consider alternatives, to contemplate what matters most and gain individual clarity for action. In addition, participants are accountable for applying what they've learned through

an action learning project at their company. This capstone experience showcases the growth and results that participants achieve throughout the nine month journey.

Academy participants form meaningful relationships with the members of their cohort because the sessions are designed to foster dialogue and small group work. Participants learn as much from one another as they do from the program itself. Participants also hold one another accountable for keeping an open mind and changing behaviors.



<p>April 14, 2020 Lead Well (virtual delivery)</p> <p>Self-awareness Building relationships Begin development journey</p>	<p>Aug. 11, 2020 Influence for Results</p> <p>Building trust and credibility Creating common ground Methods for gaining agreement</p>
<p>May 12, 2020 Unlock the People Puzzle</p> <p>PI Behavioral Assessment™ for understanding self and others Bridging differences Motivating self and others</p>	<p>Sept. 15, 2020 Engage and Change</p> <p>Technical and adaptive change Change implementation planning Individual change process</p>
<p>June 9, 2020 Leverage Your Strengths</p> <p>Emotional Intelligence EQ-i® assessment results Development planning Employee Engagement</p>	<p>Oct. 13, 2020 Link Strategies and Tactics</p> <p>Tools to toggle between strategy & tactics</p>
<p>July 14, 2020 Build Relationships & Capacity Through Coaching</p> <p>Delivering effective coaching Asking effective questions Active listening</p>	<p>Nov. 10, 2020 Put the Pieces Together</p> <p>Planning for next steps Program takeaways</p>

2 hours of personalized coaching on an individual development plan and Action Learning Project

This 9-month academy includes personalized coaching, an Action Learning Project and in-person experiential development, with:

- Cutting edge content
- Individual Action Learning Projects
- Comprehensive PI Behavioral Assessment™ training
- Emotional intelligence assessment and training
- Customized development plan supported by personalized coaching and manager involvement
- Focus on creativity, improvement and innovation
- Peer learning

Who it's for:

ADVISA Leadership Academy is the best fit for people who have prior experience leading and managing others and motivated to take on a bigger or different role. As you consider candidates for this program, the following criteria may also be helpful:

- the individual has been tasked with playing a significant role in key strategic initiatives, e.g. leading change initiatives or shifting culture
- the individual is making a transition to working in a new context, industry, culture, etc. (e.g. from the military to consulting, or from operations to sales)
- the individual is oriented toward total business results, not just focused on the success of own area.